

MELANOMA: Why your insurance network NEEDS DERMATOLOGIC SURGEONS



TREAT PATIENTS

in an office setting (outpatient) instead of inpatient (hospital)

- How much can you save by treating a patient in the **office-setting**?

MEDIAN COST FOR SKIN CANCER CASES

Operating room: **\$11,589**

Outpatient: **\$1,773**

- Annual treatment of melanoma costs **\$44.9 million** among Medicare patients with existing cases; newly diagnosed cases across all age groups costs **\$932.5 million**.
- **Outpatient dermatologic surgery is safe**, with a complication rate of approximately 1.5%, which shows no difference compared to inpatient settings.
- Short and long-term **patient satisfaction are high** after outpatient dermatologic surgery.

KEEP dermatologic surgeons in-network

- A dermatologic surgeon's rigorous medical education makes them the **most qualified** physician to both prevent and treat early stage melanoma in an outpatient setting.
- Ensuring network adequacy: dermatologists save money through early detection, **lower cost treatment options and decreased complication rates**.
- Keeping dermatologic surgeons in-network is of importance to **both** patients and physicians.



PREVENT or TREAT EARLY

stage melanoma, keeping costs low

If all melanoma patients were diagnosed in Stage 0 or I, the annual direct costs of treatment among the Medicare population would be **40% - 65% lower** than their current value

- A one time skin cancer screening among high risk individuals saves **\$29,170 per year of life**.
- Medical costs of melanoma are highest among people diagnosed with **late-stage melanoma** and during the terminal phase of care

*Sources:

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