American Society for Dermatologic Surgery

ASDS Annual Meeting

Preliminary Program / Registration Brochure

Final Program



Build your brand name and direct physicians to your exhibit booth by advertising in these prominent publications!

• The Preliminary Program / Registration Brochure features sessions and events that will take place at the Annual Meeting. Prospective attendees receive this program as a helpful registration tool in planning their participation at the upcoming conference. The mailing date is late May 2018.

• **The Final Program** features the entire scientific program for the conference, including abstracts and reference materials, making it useful to attending physicians for years to come. It will be distributed at the meeting in the physician registration bags to an expected 1,200 medical attendees.

ROB POSITIONS	RATES			
Ad Unit	Preliminary Program	Final Program		
Full Page B&W (ROB)	\$1,100	\$1,300		
Full Page 4-Color (ROB)	2,300	2,500		
1/2 Page B&W (ROB horizontal / vertical)	800	1,000		
1/2 Page 4-Color (ROB horizontal / vertical)	1,800	2,000		
PREMIUM POSITIONS (4-COLOR ONLY)				
Inside Front Cover	\$2,600	\$2,800		
Inside Back Cover	2,500	2,700		
Back Cover	2,700	2,900		
Opposite Table of Contents	2,400	2,600		
Opposite Welcome Letter	2,400	2,600		
Bellyband	8,500	n/a		
Includes bellyband printing plus one 4-color ROB page.				



CIRCULATION

Preliminary Program:

Published in late May and distributed to nearly 6,300 cosmetic and reconstructive dermatologic surgeons, including all practicing ASDS members and residents.

Final Program:

Distributed at the meeting in the physician registration bags to an expected 1,200 attendees.

Please Note:

The Preliminary Program / Registration Brochure is saddle stitched and the Final Program is spiral bound.

DEADLINES	Preliminary Program / Registration Brochure	Final Program	
Space Reservation Due	May 2, 2018	Aug. 15, 2018	
Ad Materials Due	May 16, 2018	Aug. 31, 2018	
Publication Date	Late May 2018	Oct. 11, 2018	

Send space reservation to:

Dana Brown, Trade Show and Ad Sales Specialist *dbrown@asds.net*, phone 847-956-9136, fax 847-956-0999

Send ad materials to:

anne@allodidesigns.com (30MB max; for larger files, call for ftp instructions) ASDS c/o Anne Allodi Designs, Inc., 2609 School Dr., Rolling Meadows, IL 60008 phone 847-342-9092

Production Specifications

To facilitate production for our advertisers, **all ASDS print publications have the same trim size.** Fractional unit availability varies by publication.

TRIM SIZE FOR ALL PRINT PUBLICATIONS: 8.25" x 10.875"

Ad Units	Non-Bleed	Bleed	Live Area
Full Page	7.5" x 10"	8.5" x 11.125"	7.75" x 10.375"
1/2 Page Vertical	3.625" x 10"	4.25 x 11.125"	3.75" x 10.375"
1/2 Page Horizontal	7.5" x 5"	8.5" x 5.5"	7.75" x 5.25"
1/4 Page*	3.625" x 5"	n/a	n/a
*1/4 page ads are available only in <i>Currents</i> .			
Premium Positions			
Inside Front Cover	7.5" x 10"	8.5" x 11.125"	7.75" x 10.375"
Inside Back Cover	7.5" x 10"	8.5" x 11.125"	7.75" x 10.375"
Back Cover	7.5" x 10"	8.5" x 11.125"	7.75" x 10.375"
Opposite Table of Contents	7.5" x 10"	8.5" x 11.125"	7.75" x 10.375"
Opposite Welcome Letter	7.5" x 10"	8.5" x 11.125"	7.75" x 10.375"
Bellyband Accompanying Ad*	7.5" x 10"	8.5" x 11.125"	7.75" x 10.375"
*Dellyhanda will be evetem	aized for each pub	lightion of time of a	and recording

*Bellybands will be custom sized for each publication at time of space reservation.

MECHANICAL SPECIFICATIONS

- Electronic files required. Preferred format is PDF/X-1a. View specifications at swop.org or adobe.com/designcenter/acrobat/articles/acr6pdfx.html.
- Ads with critical color requirements MUST be accompanied by a hard-copy color-accurate contract proof to SWOP standards. Without a contract proof, color accuracy CANNOT be guaranteed.
- Convert all colors to CMYK (except black text). No 5th / PMS colors.
- Maximum ink density is 300%.
- All images must be 300 dpi and embedded in ad.
- All fonts must be outlined or embedded.
- Reversed text must be a minimum of 10 points.
- Include crop marks, trim marks, center marks and color bars in the PDF, outside the printing area.
- Assistance with ad creation is available at an additional charge.

AS **DS** American Society for Dermatologic Surgery

COSMETIC AND RECONSTRUCTIVE EXPERTISE FOR YOUR *skin health and beauty*sm

ASDS.NET BANNER ADVERTISING MECHANICAL SPECIFICATIONS

- Skyscraper ads only
- 120w x 600h pixels
- 40kb maximum file size
- .gif or .jpg file format
- Click-through URL
- Alternate text (100 characters max) to be embedded behind image
- Animation suggestion of four frames (no limits except for 40kb size restriction)
- Images will be marked as advertisements
- Flash advertising is not accepted

Send banner advertising space reservation and ad materials to:

Dana Brown, Trade Show and Ad Sales Specialist email *dbrown@asds.net* phone 847-956-9136 fax 847-956-0999

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Advertising Space Reservation Form

American Society for Dermatologic Surgery 5550 Meadowbrook Drive, Suite 120 • Rolling Meadows, IL 60008 Phone: 847-956-0900 • Fax: 847-956-0999



COSMETIC AND RECONSTRUCTIVE **EXPERTISE** FOR YOUR *skin health and beauty*sm

Company Name		
Bill to / Agency		
Contact Name	Title	
Billing Address		
City	State / Province	ZIP / Postal Code
Phone	Fax	
Email		
 ASDS <i>Currents</i> – Indicate ASDS Annual Meeting Pre 		chure (published late May 2018)
	page vertical page horizontal Quarter page	ge lack 120 x 600 pixels (banner ads only)
Indicate Preferred Position: Inside Front Cover Inside Back Cover Back Cover Opposite Table of Content Opposite Welcome Letter Doctor Resources Page (b Special Instructions Total Ad(s) Cost \$ No agency commission. No cash of the invoice and should be mad advertiser and / or its agency join to publish the copy submitted. Sig	anner ads only) discount. Advertisements will be invoice e payable to the American Society for D tly liable for all monies due. Acceptance gning this agreement indicates firm space	
rate card. A faxed, signed copy of Authorized Signature	this agreement also is binding.	Date
Send space reservation to:	Dana Brown, Trade Show and A dbrown@asds.net, phone 847-9	956-9136, fax 847-956-0999
Send ad materials to:		3 max; for larger files, call for ftp instructions) Inc., 2609 School Dr., Rolling Meadows, IL 60008

ADVERTISING STANDARDS & ACCEPTANCE POLICY



COSMETIC AND RECONSTRUCTIVE **EXPERTISE** FOR YOUR *skin health and beauty*^{5M}

The American Society for Dermatologic Surgery (ASDS) seeks to promote the art and science of dermatologic surgery. ASDS welcomes advertising in its publications as an important means of keeping the profession informed of new and improved products and services. It is in all our interests that such advertising be factual, tasteful, professional and intended to provide useful product and service information.

As a matter of policy, ASDS sells advertising space in its publications when the inclusion of advertising material does not interfere with the purpose of those publications. The Society reserves the right to accept or reject advertising at its sole discretion for any product or service submitted for publication. ASDS will not be bound by any condition appearing on insertion orders / contracts or copy instruction submitted by or on behalf of the advertiser, when such condition conflicts with any position in the rate card or with ASDS policy.

The following standards apply to all publications of ASDS in which advertising space is sold, including but not limited to *Currents*, ASDS Annual Meeting Preliminary Program / Registration Brochure and the ASDS Annual Meeting Final Program.

The inclusion of an advertisement in ASDS publications is not to be construed or publicized as an endorsement or approval by ASDS, nor may the advertiser promote that its advertising claims are approved or endorsed by ASDS. The fact that an advertisement for a product, service or company has appeared in an ASDS publication shall not be referred to in collateral advertising.

General Eligibility Requirements

- 1. Products or services eligible for advertising in ASDS publications shall be germane to, effective and useful in the practice of dermatologic surgery.
- Products and services offered by responsible advertisers that are of interest to dermatologic surgeons or the dermatology profession as a whole are eligible for advertising in the Society's publications. Alcoholic beverages and tobacco products are not eligible for advertising nor are ads for information regarding investment opportunities.
- Advertisements will not be accepted if they conflict with ASDS programs or appear to violate ASDS policy, or if the advertisements are indecent, offensive or otherwise inappropriate in either text or artwork, or contain attacks of a personal, racial or religious nature.
- 4. In general, ASDS allows comparative advertising that is fair and can be substantiated adequately. However, comparative advertising is strictly reviewed because of the potential that it unfairly attacks a competitor or is misleading. See Copy Guideline #3.

Guidelines for Advertising Copy

- The advertiser and the product or service being offered should be clearly identified in the advertisement. In the case of drug advertisements, the full generic name of each active ingredient shall appear.
- Artwork, format and layout should be such as to avoid confusion with editorial content of the publication. The word "advertisement" may be required.
- Advertisements should not be deceptive or misleading. Unwarranted disparagement or unfair comparisons of a competitor's products or services will not be allowed.
- 4. Except in unusual circumstances, comparative advertising must be supported by two independent, double-blind clinical studies. Such studies must be conducted among panelists representative of the population for whom the product is intended. All citable comparative studies related to an advertising claim should be taken into consideration. If other comparative studies give conflicting results, advertising claims not reflecting this conflict are unacceptable.

Comparative advertisements may include the use of a competitor's name and the description of a comparable product or service, including price, if the comparison is made in a manner that is not false or misleading.

It is the responsibility of the advertiser to comply with the laws and regulations applicable to the marketing and sale of the manufacturer's products, including, but not limited to, any applicable rules and regulations of the Food and Drug Administration. Acceptance of advertising in ASDS publications should not be construed as a guarantee that the manufacturer has complied with such laws and regulations. By submitting advertising copy, advertisers certify that such copy and the advertised product(s) are in accord with applicable government laws and regulations (e.g., equal opportunity laws, FDA regulations pertaining to advertising of drugs and devices).

- 5. Evidence to support claims, including complete scientific and technical data, whether published or unpublished, concerning the product's safety, operation and usefulness may be required. Samples of the product are not to be submitted. All claims of fact must be fully supportable and should be meaningful in terms of performance or any other benefit. Advertisers should avoid the use of claims whose validity depends upon extremely fine interpretations of meaning. This does not exclude the use of normal qualifiers, such as footnotes, which may be necessary to render a claim true. The advertisement may cite in footnotes references from scientific literature, provided the reference is truthful and is a fair representation of the body of literature supporting the claim made.
- 6. Guarantees may be used in advertisements provided the statements that are "guaranteed" are considered truthful, supportable and could be used whether or not they are guaranteed. However, no guarantee should be used without disclosing its conditions and limitations.
- 7. Advertisements containing testimonials or those that quote the names, statements or writings of any individual, public official, government agency, testing group or other organization must be accompanied by a written consent for use from the quoted individual/entity. Promotion of individual physician or practice names will not be allowed.

Placement Policy

With the exception of preferred positions, placement of ads will be at the sole discretion of ASDS. Preference will be given to 2017 advertisers and by date of receipt of the space reservation.

Payment Policy

No agency commission. No cash discount. Advertisements will be invoiced upon publication. Payment is due upon receipt of invoice.

Cancellation Policy

Space reservations canceled prior to reservation deadlines will be released without obligation. Cancellations made after reservation deadlines will be billed at the full amount.

Conclusion

As a matter of policy, ASDS periodically reviews its advertising standards with the objective of keeping pace with changes that may occur in the dermatology industry and in the profession. This practice of continuous review and re-evaluation will improve and ensure the relevancy, timeliness and appropriateness of the advertising content of ASDS publications. Should you require further information, please contact Dana Brown at *dbrown@asds.net* or:

American Society for Dermatologic Surgery (ASDS) 5550 Meadowbrook Drive, Suite 120 Rolling Meadows, IL 60008 Phone 847-956-0900 Fax 847-956-0999 asds.net